

DEPARTMENT OF MANAGEMENT

A Brief Profile and Progress Report (2013-2019)



<https://www.dei.ac.in/dei/socialscience/index.php/management>

Overview



- 1. Curricular Aspects**
- 2. Teaching-Learning-Evaluation**
- 3. Research, Innovations and Extension**
- 4. Infrastructure and Learning Resources**
- 5. Student Support and Progression**
- 6. Governance, Leadership and Management**
- 7. Institutional Values and Best Practices**
- 8. Vision 2031**

Brief Profile

□ Year of Establishment: **1991 (Management Programmes), 2006 (separate deptt.)**

□ Teaching Staff

- *Ph.D.'s.* : **13 (81%)**
- *Pursuing Ph.D.* : **2**
- *38% Women*

Designation	No.	Gender	No.
Professors	7	Women	7
Associate Professors	2	Men	11
Assistant Professors	7	Total	18
Adjunct Professors	2		
Total	18		

□ Teaching Staff : **18**

□ Non-Teaching Staff : **1**

□ No. of Students : **632**

□ Teacher – Student Ratio : **1:35**



Brief Profile: Teaching Staff – Diversity and Alignment

Name	Profile	Research Division/Area
Prof. Sanjeev Swami (Head)	Ph.D. (Mgmt.)- British Columbia, Canada M. Tech. – IIT Kanpur , B. E. – NIT Allahabad	Sustainability, Entrepreneurship
Prof. Shiv Kumar Sharma	Ph.D. – Univ. of Rajasthan , M.Phil – Univ. of Rajasthan	Digital Life
Prof. Shalini Nigam	Ph.D. – Agra Univ., M.Com., Dip. in Management (IGNOU)	Esoteric Art and Science
Prof. K. Santi Swarup	Ph.D.- Agra Univ., MBA – Australia , B.Sc. Engg. - DEI, Grad Dip. Comp. Sci., NET, M.I.M.A.	Sustainability of Business
Prof. Sanjeev Bhatnagar	Ph.D. – Agra Univ., M. Com., M.B.A. – Agra Univ.	Human Resource Mgmt.
Prof. Sanjay Bhushan	Ph.D. – D.E.I., MBM, B.Sc. (Hons.), - D.E.I. , NET	Esoteric Art & Science, Sustainability
Prof. Akshay Satsangi	Ph.D. - D.E.I., MBM - D.E.I. & NET Qualified	HRM, Marketing
Dr. Sumita Srivastava (Asso. Prof.)	Ph.D. – Agra Univ., M.B.M – D.E.I., NET	Entrepreneurship, Esoteric Art & Science
Dr. Sunita Malhotra (Asso. Prof.)	Ph.D. – Jiwaji University, Gwalior , M.B.M. – D.E.I., NET	Sustainability
Dr. Arvind Banger	PhD. – D.E.I., M.Phil. - Ch. Devi Lal Univ., Sirsa, M.Tech. - KSOU, MBA, PGD IBO	Sustainability
Ms. Surat Pyari	MBA – D.E.I., B S Sc (Eco Hons) - D.E.I.	Sustainability
Dr. Rohit Rajwanshi	Ph.D. – D.E.I., M.Phil – D.E.I., M.B.A., - DAVV , Indore, NET	Digital Life, Thinkism
Mr. Abhinav Pandey	Ph.D. (Pursuing) –D.E.I., MBA – BITS Pilani , NET	Digital Life, Thinkism
Dr. Purnima Bhatnagar	Ph.D. - D.E.I., M. Phil. – D.E.I., MA Economics – Delhi School of Economics , M.B.M – D.E.I., NET	Esoteric Art and Science, Sustainability
Dr. Jaspreet Kaur	Ph.D. - Jiwaji Univ, Gwalior, MBA - Jiwaji Univ, Gwalior, NET (JRF)	Entrepreneurship
Ms. Jyoti Singh	Ph.D (Pursuing) – D.E.I., M.B.A. – D.E.I., NET(JRF)	Entrepreneurship

Adjunct and Visiting Faculty



Mr. V. Prem Swarup, Adjunct Professor, B.E. from D.E.I., M.B.A. from I.I.M.-Bangalore

36 years of corporate work experience with organizations like Tata Motors, Mahindras, Scooters India Ltd., and Lohia Starlinger Ltd.

Retired as Vice President and Head - People Development in S.R.F. Ltd.

[Assistance in H.R. courses]



Mr. Anurag Singh, Adjunct Professor, B. Tech. IIT Bombay

Leads an NGO dedicated to Indian Performing Arts and a Trust focused on educating underprivileged children. Mentor/Investor for start-ups in Education space. Editor of Sigma Six Q and Vs Sustainability Blogs.

Earlier – M.D., Headstrong

[Teaching MBA Agri. courses]



Dr Anoop Srivastava, Visiting Faculty, 2016-17, Ph.D. - DEI / IIT Delhi, MPhil - Punjab Univ., PG Dip. -IIPA, New Delhi, and MA, BA (Hon.) – Mumbai

I.G., RPF, Chief Security Commissioner, Indian Railways

Setting up of security management in Konkan Railways, Indian Police Medal, Varshneya Award for Systems Sciences, Best Paper Awards

[Setting up Urban Planning program]

Brief Profile

Students' Enrolment : 2018-19

S. No.	Programmes	Number of Students		
		Men	Women	Total
1.	BBA (Hons.) - I year	31	44	75
2.	BBA (Hons.) – II year	29	47	76
3.	BBA (Hons.) – III year	22	40	62
4.	B. Voc.-I* (Banking & Finance)	23	34	57
5.	MBA – I (Specialisations – Marketing, Finance, IT/Ops, HR/OB, Agriculture Management*)	46	57	103
6.	MBA – II	45	62	107
7.	MBA Lateral – I & II Year	23	47	70
8.	Post-Grad. Dip. – Urban Planning and Mgmt. – I year*	05	10	15
9.	M.Phil.	01	00	01
10.	Ph.D.	22	41	63
11.	Post-Doctoral	1	2	3
	Total	248	384	632

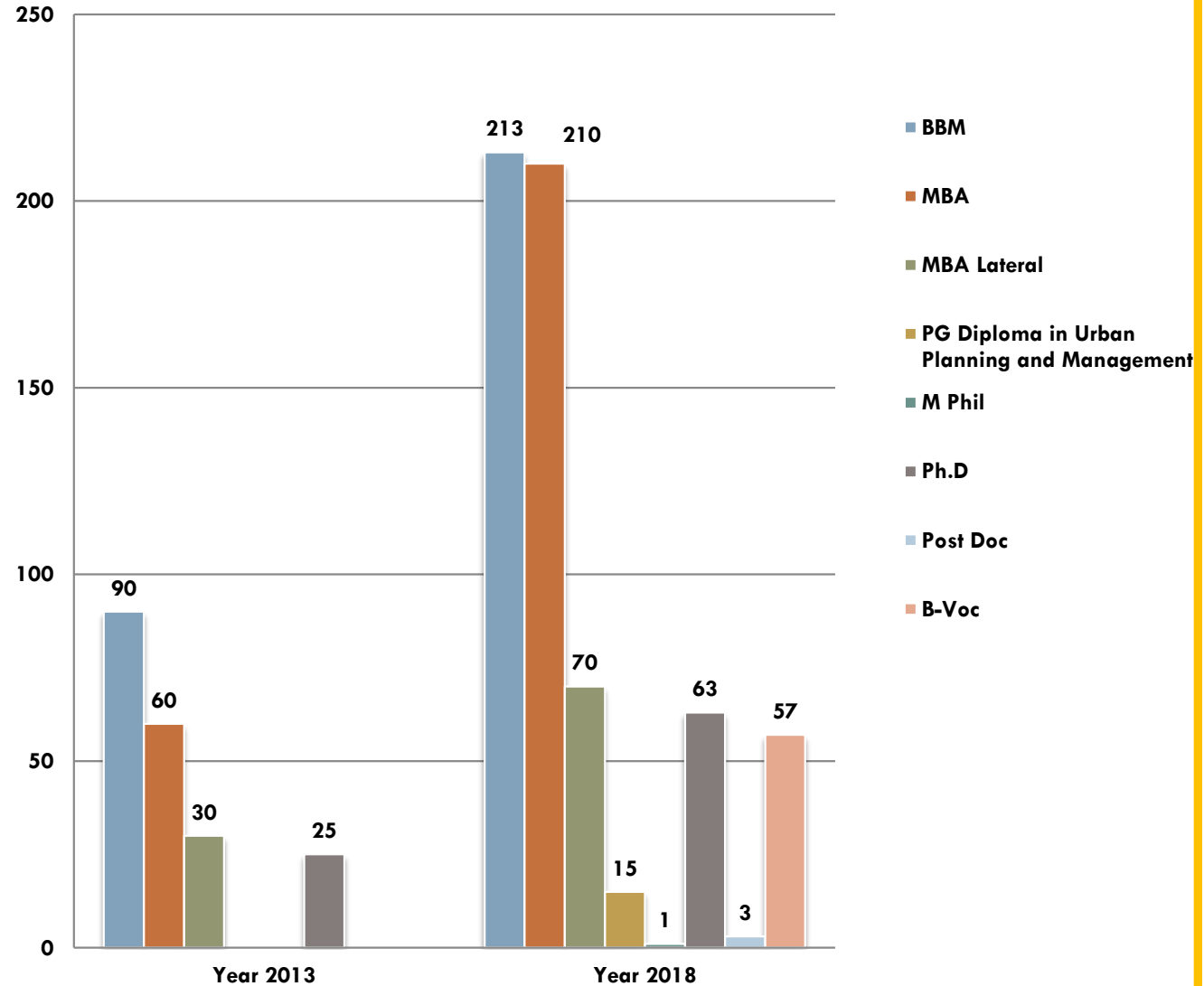
New courses for 2019 – BBA (Retail, Logistics), PG Dip. in Sigma Six Q and V's (Distance), P.G. Certificate in Financial Services – online

Teacher-Student Ratio : ~ 1:35; Women Enrolment : 60.46 %
 Demand Ratio : 25-30 ; Reservation As per UGC Rules

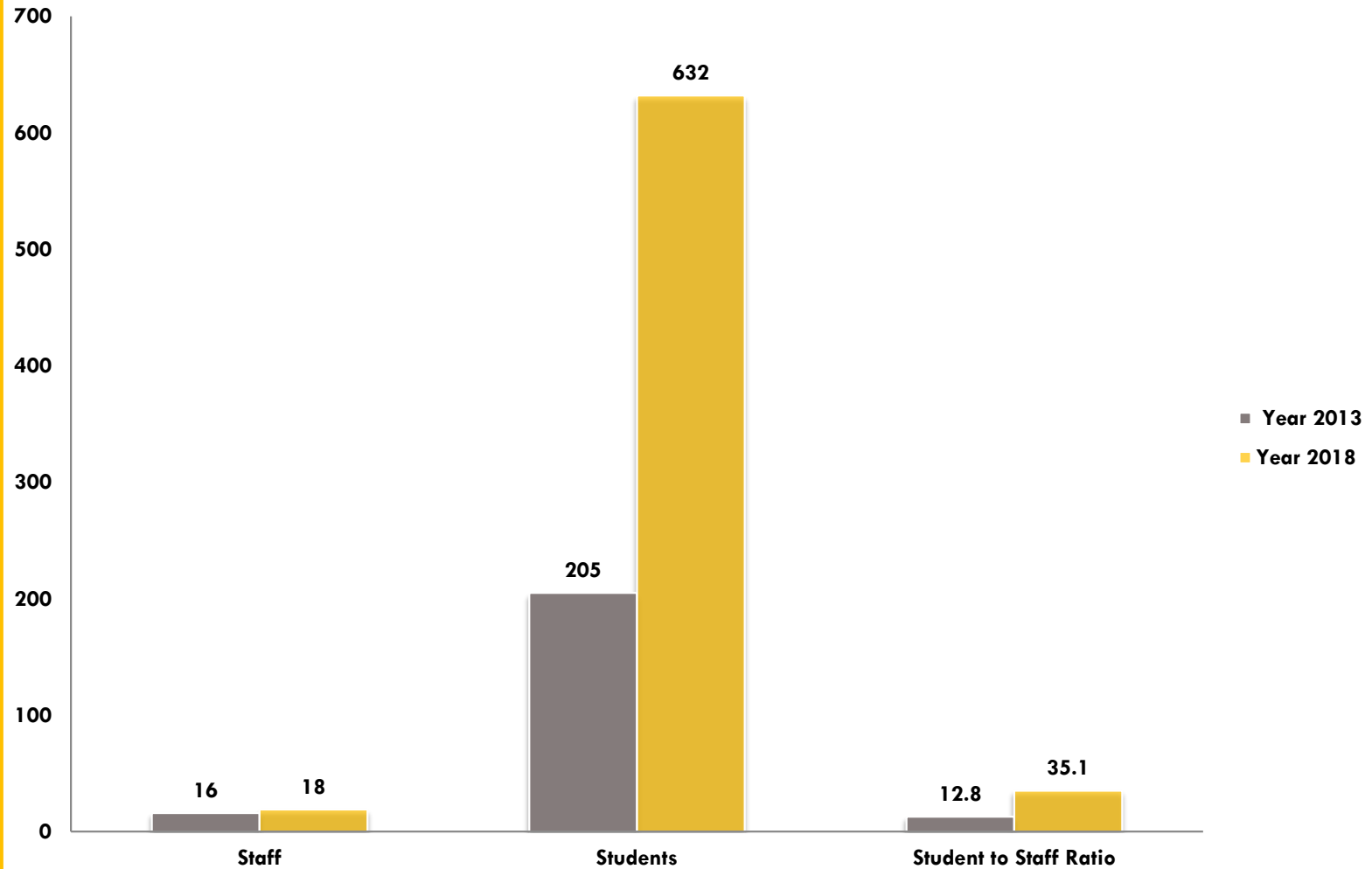
* Courses introduced during 2013-18

**Significant
Growth in
Last 5
Years**

Department of Management Student Enrolment



Department of Management Staff and Student Metrics



1. Curricular Aspects

Programmes Offered

S. No.	Programme	% Revised Year	Introduced Year	Focus on Employability
UG				
	BBA (Hons.)	~ 10-20%	1993	30 out of 50 (60%)
PG				
	MBA	~ 10-20%	1991	34 out of 41 (83%)
	M. Phil.	Central	2008	3 out of 5 (60% Courses)
	Ph.D.	Central	2007	100% research skill

1. Curricular Aspects

NEW PROGRAMMES

S. No.	Programme	% Revised Year	Introduced Year	Focus on Employability
UG				
	B. Voc. in Banking and Financial Services	New	2018	100%
PG				
	MBA (Spl.: Agricultural Management)	New	2017	~ 80%
	PG Diploma in Urban Planning and Management	New	2017	8 out of 12 (67%)
	Executive MBA	New	2015	100%

NEW COURSES/TOPICS

- **LOGISTICS, SOCIAL MEDIA, WEB & LEARNING ANALYTICS**
- **INDUSTRY ANALYSIS PROJECT**
- **ENTREPRENUERSHIP & LEADERSHIP DEVELOPMENT**
- **ADVANCED ISSUES IN HRM**

1. Curricular Aspects

OUR STRENGTHS

- ❑ **Contemporary** Teaching, Learning, and Evaluation Methods
- ❑ **Modular** System for PG courses
- ❑ MBA **Co-op Program**
- ❑ Regular Curriculum Enrichment Programs
- ❑ Strong **Alumni** Base
- ❑ Outreach programmes
- ❑ **Collaborations** with Premium Institutes
- ❑ Choice of electives (UG & PG) Specialization
- ❑ **Value added courses** (e.g., Soft Skills, Resume Writing, etc.)

1. Curricular Aspects

PROGRAMME ENRICHMENT

ACTIVITY (WORKSHOP)	FREQUENCY
Board of Studies	Annual
Curriculum Revision	Every five years (2016)
Review Workshop for Innovative Programmes	As per introduction of new programmes (2012, 2016, 2017)



2. Teaching-Learning-Evaluation

STUDENT LEARNING PROCESS

ICT-based Teaching Methodologies

Experiential, Work-based courses

Wide Variety of Project Work and Study

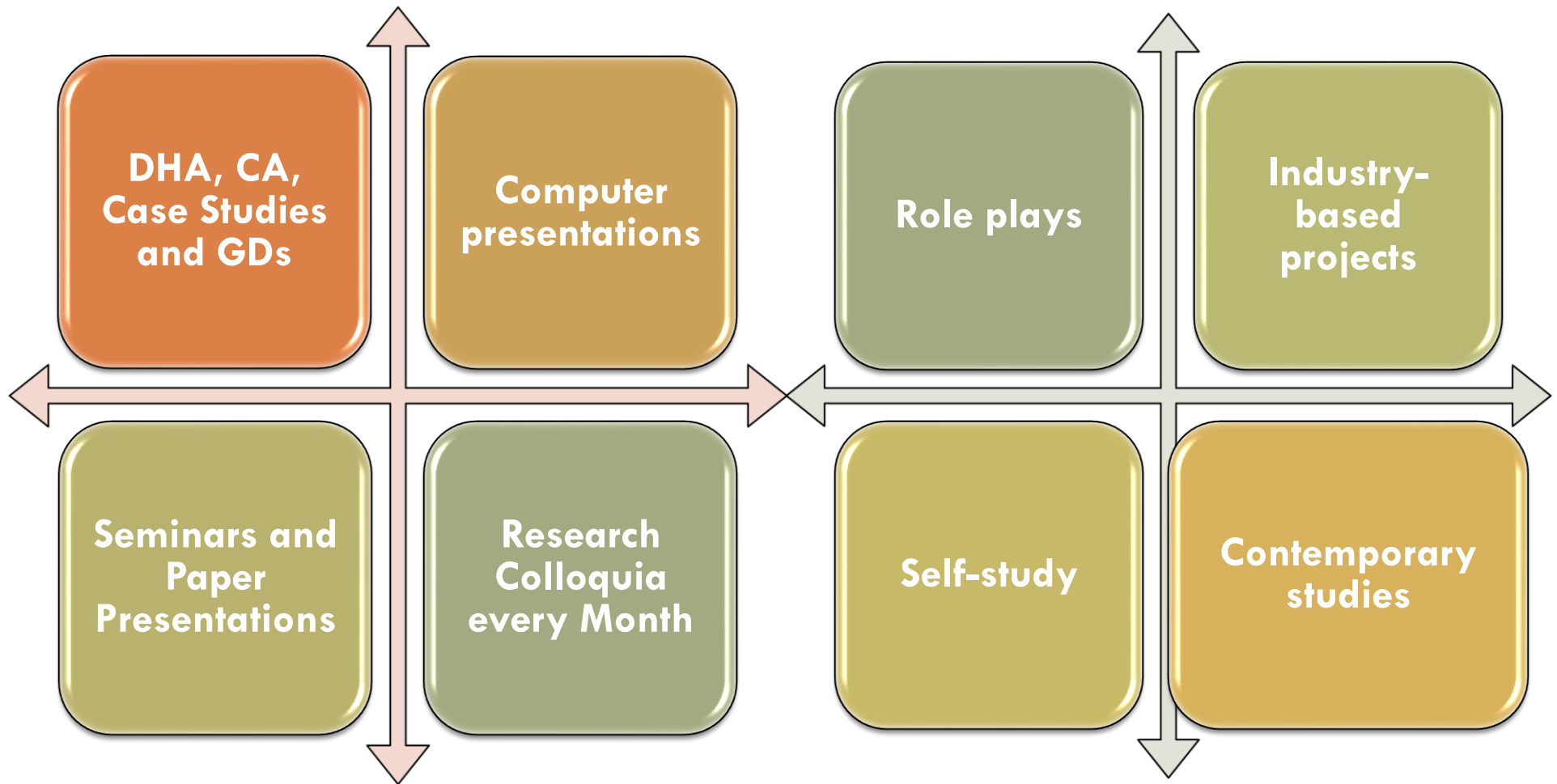
- Major and Minor Projects
- Work Term Training Project
- Industry Analysis Project
- M.B.A. Dissertation and Major Projects
- Self Study Courses

Multiple Specialization Courses

Continuous Evaluation

2. Best Practices

STUDENT LEARNING PROCESS: STUDENT-CENTRIC METHODS



2. Teaching-Learning-Evaluation

FACILITY FOR SLOW LEARNERS

Early detection, personalized attention for improving performance

Counselling by proctorial system, involving parents

Remedial coaching, extra resources (online)

Extra coaching – soft skills, etc.

FACILITY FOR ADVANCED LEARNERS

Participation in seminars, conferences and workshop

Flexibility to take additional credits, especially for specialisation courses

Visit to MoU institutes, industries

Participation in entrepreneurial activities on campus

2. Teaching-Learning-Evaluation



EVALUATION OF COURSE OUTCOMES: FEEDBACK SYSTEM



3. Research, Innovation and Extension

Thrust Areas of the Department

- ❑ **Entrepreneurship**
- ❑ **Spirituality, Science of Consciousness, CSR and Sustainability in Management**
- ❑ **Systems Approach to Management**

3. Research, Innovation and Extension

Publications Profile

- *Journals* : **104**
- *Intl./Natl. Conf. Proc.* : **32/8**
- *Books/Book Chapters* : **9/6**
- **Research Citations**
 - *Journals (Range/Average)* : **0-1297 / ~90**
 - *h-index (Department)* : **0-20**

S. No.	Representative Journals	Impact Factor
1	Journal of Marketing Management, Taylor & Francis	2.229
2	International Journal of Logistics Research and Applications, Taylor & Francis	1.820
3	Int. J. of Production Economics, Elsevier	4.407
4	IIMB Management Review, Elsevier	SJR 0.24
5	International Journal of Retail & Distribution Management, Emerald	RG 1.81
6	International Journal of System Dynamics Applications, IGI	SJR NA
7	Intercontinental Journal of Finance Research Review, India	SJR NA
8	Prabandhan: Indian Journal of Management, New Delhi	SJR 0.19
9	International Journal of Entrepreneurship in Emerging Economies, Emerald	CS 1.04
10	Annals of Operational Research, Springer	1.217

Awards and Recognitions



Faculty Awards

- *International /National : 1 (Top 10% of Authors by Social Science Research Network (SSRN), USA 2017)*
- *Best Paper Awards : 6 (TRA2014 Transport Research Arena April 2014 Paris La Défense France; Alliant International University, San Diego, CA, USA , April 2015; National Institute for Entrepreneurship and Small Business Development (NIESBUD), Noida, November 2016; Delhi School of Economics, April 2014)*
- *Visiting Professorship : 1 (IIM Udaipur)*
- *Visiting Scientists : 1 (SCMC, IIM Bangalore)*
- *Invited Talks : 12*
 - *Abroad : 3 (Ontario Centres of Excellence, Canada, 2014; University of Kiel, Kiel, Germany 2015; Carleton University, Ottawa, Canada)*
 - *In India : 9 (St. Xavier's College, Ranchi 2017; Power Grid Corporation of India Ltd. 2018)*

Awards and Recognitions



Recognitions

Fellows, Professional Bodies, Experts : **24** (IIM Calcutta, IIM Bangalore, IIT Delhi; NAAC, Bangalore; Indo-German Workshop By PHD Chamber of Commerce; AICTE)

Members of Editorial Boards of Journals : **6** (Journal of Advances in Management Research – Emerald; Emerging Economies Cases Journal - Sage)

Reviewers for Journals : **11** (Journal of Entrepreneurship in Emerging Economies, Emerald; EJOR – Elsevier, JAMR – Emerald, Patents on CS – Bentham; Discrete Dynamics – Hindawi; IJPR - Elsevier (2013-18); Journal of Leisure Research, Taylor and Francis (2018); Journal of Small Business Management, Wiley (2018); Journal of Innovation for Inclusive Development (2018); International Journal of Agricultural Resources, Governance and Ecology (2017); Business Ethics Quarterly (2015); Global Scholars Journals of Management Sciences (2014); Issues in Business Management and Economics (2013))

HIGHLIGHTS



**Prof. Sanjeev Bhatnagar - Invited Talk:
'FDI in Service Sector in India' at
Department of Commerce, St. Xavier's
College, Ranchi (2017)**



**Prof. S.K. Sharma - Best Paper Award in
Alliant International University, San Diego,
USA (2015)**



**Prof. Sanjeev Bhatnagar - Invited Talk:
'Ethics in Management' at Power Grid
Corporation of India Ltd. (2018)**

HIGHLIGHTS



**Best Paper Award to Dr. Jaspreet Kaur at
Delhi School of Economics, April 2014**



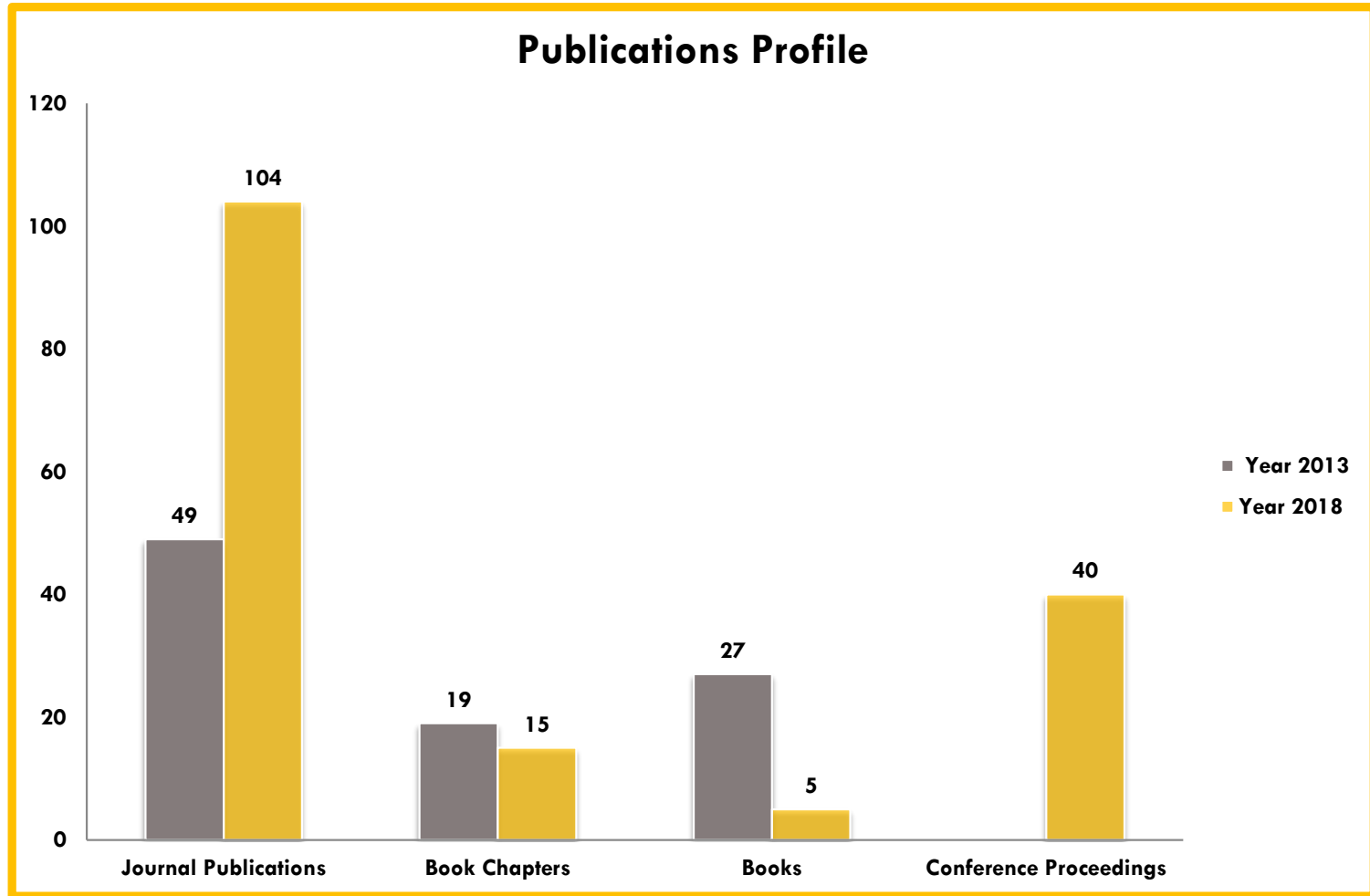
**Dr. Anoop Srivastava at India CSR Summit,
2016**

3. Research, Innovation and Extension

Research Output

- Ph.D.'s Awarded : 23
- Ph.D.'s Enrolled : 72
- Organization of Scientific Events
 - ▣ **International Conferences** : 2 (VALEDU-
*Value Based Education System, 2015; TSC- 2013: The Twentieth
Conference on Toward a Science of Consciousness*)
 - ▣ **National Conferences/Workshops/Seminars** : 12 (*Six Sigma
Green Belt Certification by MSME & PPDC, Agra, 2018; Regional
Investor Awareness Seminar, SEBI, 2017;*
 - ▣ **Seminars from Distinguished Visiting Scientists** : 3 (*Seminar on
Econometrics by Prof. Karmeshu, JNU, 2017; Seminar: 'India's
projection of its soft power in the era of globalisation' - Prof.
Anita Sharma, Department of East Asian Studies, Univ. of Delhi
and Prof. Pami Dua, Director, Delhi School of Economics, Univ.
of Delhi, 2016*

3. Research, Innovation and Extension



3. Research, Innovation and Extension

Conferences/Seminars/Workshops Organized



International Conferences Organized: VALEDU, PRIDM

3. Research, Innovation and Extension

Conferences/Seminars/Workshops Organized



Regional Seminar: "Shaping Young Minds through Financial Education"



Seminar: Econometric modeling



Workshop on Better Worldliness



Six Sigma Green Belt Training



Workshop: Gender Sensitivity

3. Research, Innovation and Extension

Projects and Grants

Annual Budget of Department	Rs. 74, 500 (2017-18) Rs. 80,000 (2018-19)
Funds Generated from Extra-Mural Projects	Rs. 30.3 Lacs
Number of Projects Completed	4 (Rs. 16.89 Lacs)
Number of Projects in Progress	3 (Rs. 13.5 Lacs)
Funding Agencies	UGC, ICSSR, Internal Funds (Seed Money)
Major Funding : UGC-SAP, DST-FIST, etc.	ICSSR

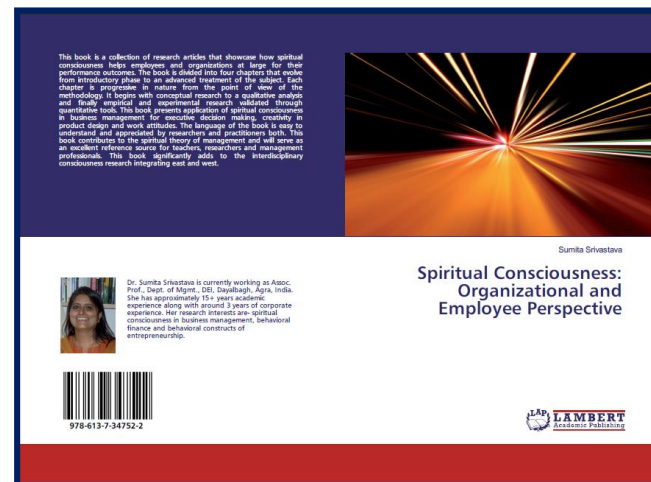
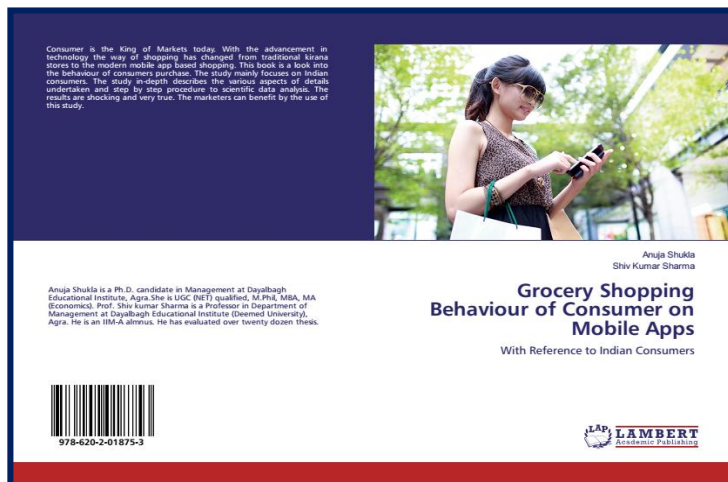
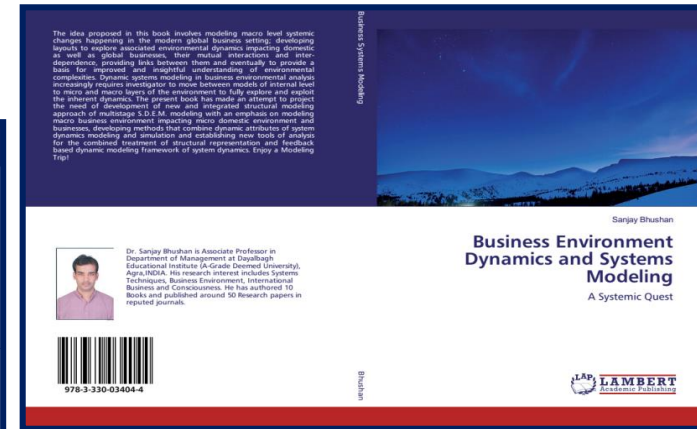
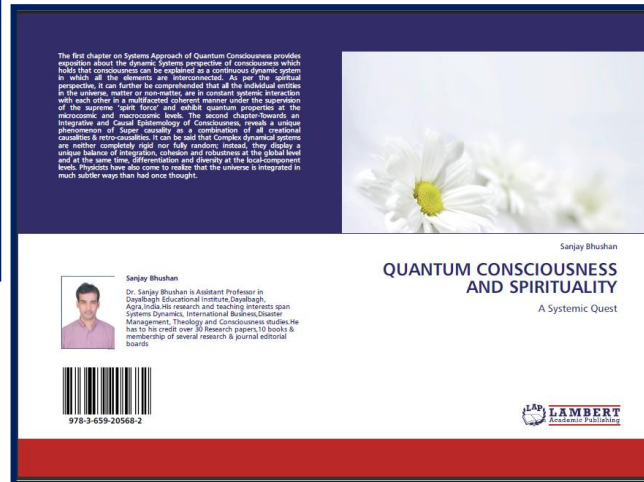
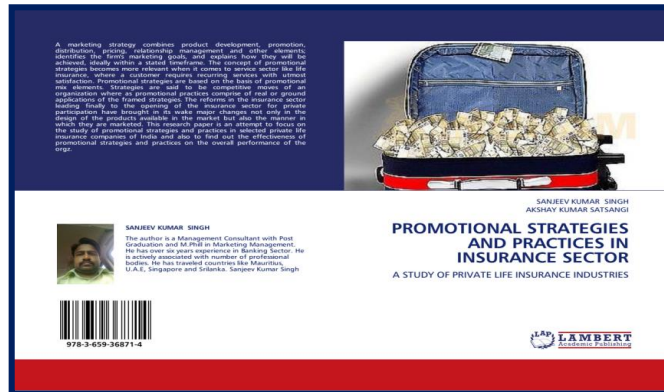
3. Research, Innovation and Extension

Financial Year	Name of Faculty (Principal Investigator)	Name of the Funding agency	Title of the Project	Sanction Order No.	Amount Received (In Rupees)
2018	Dr. Purnima Bhatnagar	DEI	Conscientious relationships in educational CSR: engagements and outcomes	DIRECTOR/DEI/	1.5 Lacs
2017	Dr. Sunita Malhotra	ICSSR	Analysis of Accomplishment of Universal Elementary Education: With Special Reference to Uttar Pradesh	F.No. 02/67/GEN/2017-18/RP/Major	5.5 Lacs
2017	Dr Jaspreet Kaur	ICSSR	A Study for Value Addition in Potato Produce by Exploring Processing Units: Case of Agra Region	F.No. 02/41/GEN/2017-18/RP/Major	6.5 Lacs
2015-16	Dr. Sumita Srivastava	ICSSR	Designing Educational and Training Interventions for Preparing Undergraduates to Pursue Entrepreneurship as a Career Choice	02/54/2015-16/ICSSR/RPR	6 lacs
2015-16	Dr. Sanjeev Bhatnagar	UGC	Small Scale industries	DIRECTOR/DEI/19/11/2015	1 lac
2014-15	Prof. S.K. Sharma	UGC	Values and Quality Management	XITH PLAN MR/1/191114/10-HPROJECT	3 lacs
2013-14	Dr. Sanjay Bhushan	UGC	Indigenous Knowledge Management for Disaster Mitigation and Sustainable Development in the Eco Community Villages of India	F5-304/2013(HRP)	6.89 lacs

3. Research, Innovation and Extension



Books



3. Research, Innovations and Extension

■ Areas of Consultancy

Faculty	Organisation(s)	Time period
Prof. K. Santi Swarup	More than 4,000 SMEs	2013-18
Mr. V. Prem Swarup	SRF Indore, Polyplex, Armacell, Bharat Starch	2013
	Shri Educare	2017
Prof. S. Swami and Dep. Staff	D.B. Agricultural Operations, R.S. Sabha	2013-18
Dr. Purnima Bhatnagar	Jaypee Palace Hotels	2013
	United India Insurance Co. Ltd.	2017
	Securities & Exchange Board of India	2018
Dr. Sanjeev Singh	Mayor Agra, Bharat Agra News Paper, Franchise Connect India Pvt Ltd, Ragers Ville Pre School Group	2013-17

3. Research, Innovations and Extension



Collaborations



Research Collaborations

- Malaysia Institute For Supply Chain Innovation (MIT Center)
- IIT Kanpur
- Indian Railways
- Tata Consultancy Services
- IIM Calcutta
- IIT Delhi
- The Energy and Resources Institute
- Tata Institute of Social Sciences
- IIM Udaipur

Inter-Institute / Department

- Logistics Sector Skill Council
- School of Planning and Architecture
- Supply Chain Mgmt. Ctr., IIM Bangalore

3. Research, Innovations and Extension



Memorandum of Understanding

**MoU with Supply Chain Management Centre, IIM
Bangalore (2009-18)**



School of Planning and Architecture (2017)



Logistics Sector Skill Council (2018)



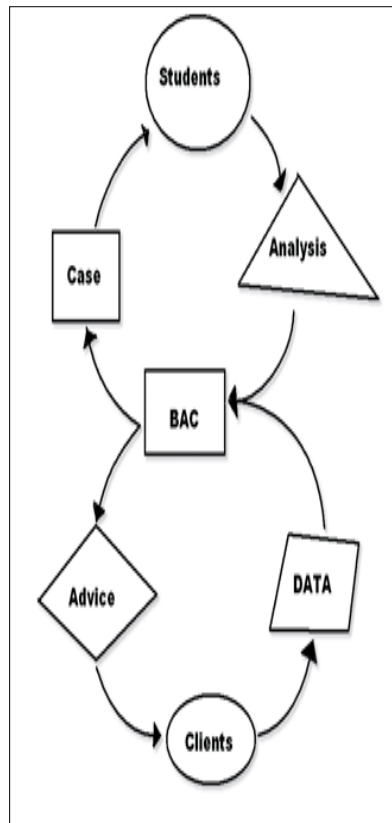
Ph.D.'s (under joint supervision with MOU Institutes)



S.No	Name	Joint Supervisor from MoU Institute	MoU Institute
1	Dr. Preeti Nigam	Prof. Ravi Shankar	IIT Delhi
2	Dr. Anoop Srivastava	Prof. D.K. Banwet	IIT Delhi
3	Dr. Umang Srivastava	Prof. D.K. Banwet	IIT Delhi
4	Dr. Rupali Mishra Nigam	Prof. D.K. Banwet	IIT Delhi
5	Dr. T. Gurusant	Prof. Ravi Shankar	IIT Delhi
6	Mr. Alakh Bhatnagar	Prof. Harish Chaudhary	IIT Delhi
7	Mr. Agam Bhatnagar	Prof. Harish Chaudhary	IIT Delhi
8	Ms. Prachi Hingorani	Prof. Ravi Shankar	IIT Delhi
9	Ms. Tamanna Kapoor	Prof. P Vijay Kumar	TISS, Mumbai
10	Ms. Alakhnandani Sehgal	Prof. D.K. Banwet	IIT Delhi
11	Ms. Payal Singh	Prof. D.K. Banwet	IIT Delhi

3. Research, Innovations and Extension

■ *Business Advisory Clinic (Daily, real-world problems)*



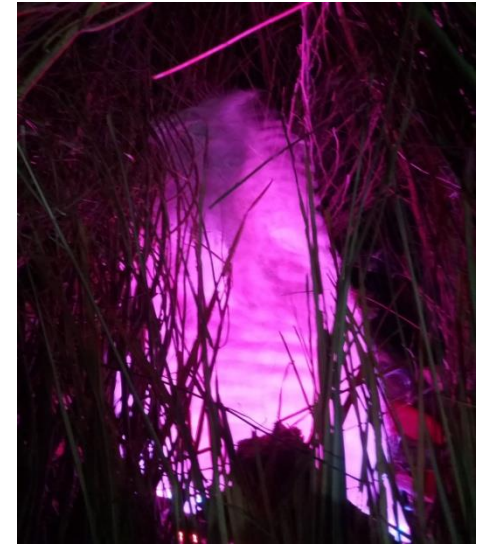
The cases developed in the Business Advisory Clinic are discussed with the MBA students.

1. Feasibility of a Tire Recycling Plant : A Case Study on Self reflection
2. Profitability at any cost? : A Case Study on Business Ethics
3. Cut your coat according to your cloth: A Case Study on Strategy Development for small business using SWOT analysis.
4. NextgenIT: A Case Study on Business Analysis at 3 levels
5. Is there a way out? : A Case Study on Debt trap.

3. Research, Innovations and Extension



Mentoring students during
Waste to Wealth day



Eco friendly celebration
of Lohri by Staff &
Students



BBA Students helping in creation of
herbal garden

Faculty members involved in
developing surrounding village art
and craft skills during medical
camps



Visit to Amanbagh, Organic
farm in Faridabad, facilitated
for Dayalbagh Agriculture
team

3. Research, Innovations and Extension



Visits by Guests and Sensitization to **Sigma 6Q and V's Model**



Visit by Mr. Maneesh Pherwani, General Manager, Educational and Professional Services, India and South Asia, GE Healthcare – January, 2018

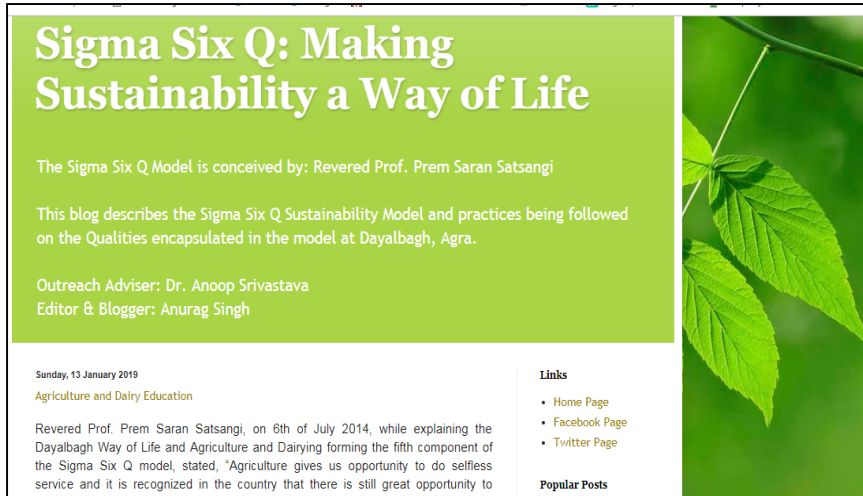


Visit by Mr. Shanti Swaroop Mokkalpati, Lead, Analytics Consultant, Strategic Management Office, Global Procurement, Abbott Labs, 2017

3. Research, Innovations and Extension



Outreach Activities: Awareness of Sigma 6Q and V's model of Sustainability: Management of the Blog, Facebook page, Twitter account by Adjunct Prof. Mr. Anurag Singh

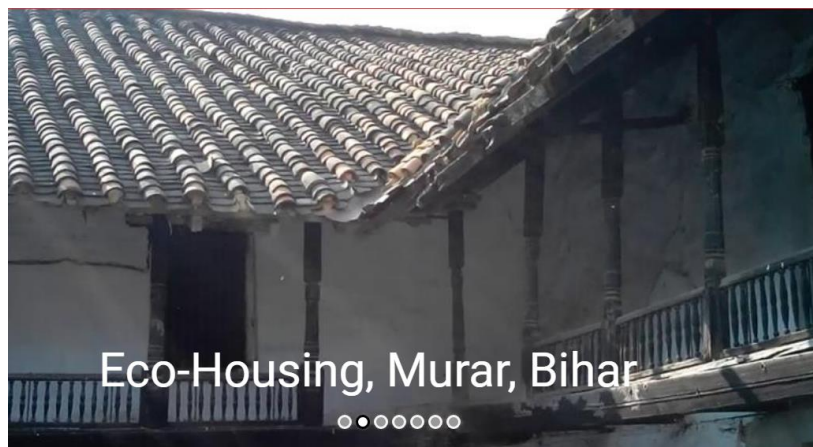
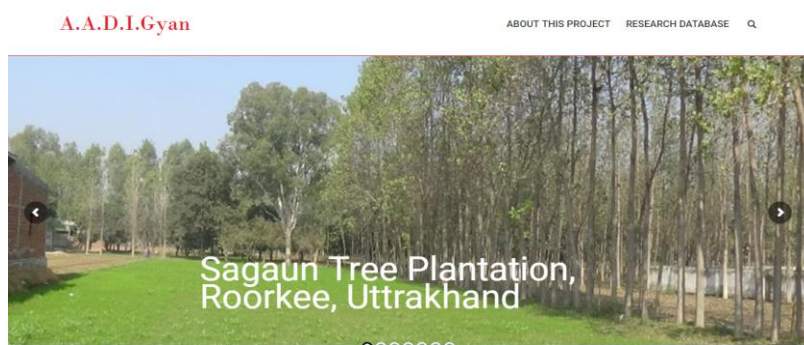


- **Link: <http://sigmasixq.blogspot.com/>**
- **More than 45 blogs written on the model since June 2017**
- **1 Blog read by more than 28,000 people**
- **Overall: 250,000 reads**
- **Facebook Link: <https://www.facebook.com/sigmasixq/>**
- **More than 200,000 unique users in a month**

- **Link: <https://twitter.com/sigmasixq?lang=en>**
- **More than 2375 followers**



3. Research, Innovations and Extension



4. Infrastructure and Learning Resources

S.N o.	Infrastructure Head	Department/Centre/Faculty Details
1.	Library (Books, Journals (INFLIBNET))	Access through Institute LAN, Central Library and Dept of Management faculty with books (~1000)
2.	Internet Facilities for staff and students	100% Wi-Fi connectivity
3.	Total No. of Classrooms	12
4.	Classrooms with ICT facility	All, as per requirement
5.	Students' Laboratories	1 (Computer Lab.) + Labs on Land (Dairy, Agri., Business Advisory Clinic)
6.	Research Laboratories	1 (Finance Lab. In progress)

New Facilities/Labs./Major Equipment Added

- *Central Facilities used – enhancement of scope (Earn While you learn programme) – Jugaad – From conception to reaping gains*
- *Financial Database of over 40,000 Indian Firms – Listed and Unlisted for research: Prowess IQ (2017 onwards)*
- *Disabled friendly facility with slants*

4. Infrastructure and Learning Resources

New Facilities/Labs./Major Equipment

- *Central Facilities used – enhancement of scope (Earn While you learn programme) – Jugaad – From conception to reaping gains*



**Class Discussion and
conception**



Execution of ideas



**Selling to captive audience
on a gain share model**

5. Student Support and Progression

Success in National Competitive Exams

- UGC-CSIR NET : 6
- GATE : 3
- GMAT : 1
- CAT : 3
- MAT : 1
- SNAP : 1
- CMAT : 1
- The Institute of Company Secretaries of India Foundation Programme: 1

Universities and Colleges Progression:

IIM Indore; IIM Ahmedabad; IIM Ranchi; IMI Delhi; NIBM Pune; IIM Kozhikode, NISM Hyderabad

Students Awards and Recognitions

Students' Awards: 38

- *16...Youth Festivals, Youth Parliament, NSS, Model United Nations & ITC Mughal*
- *22...Meritorious ranks in CAT, MAT, NCAT, SNAP, SSC, IMI, & NET*

Fellowships : 18

- *Rajiv Gandhi National Fellowship: 2*
- *UGC Swami Vivekananda Single Girl Child Fellowship: 2*
- *UGC JRF: 3*
- *UGC SRF: 2*
- *ICSSR Research Fellowship: 3*
- *ICSSR Project Engagement as Research Associates: 3*
- *UGC Post Doctoral Fellowship: 3*

Achievements /Awards: Students

❑ Ms. S. Anamika - DEI **Founder's Medal Winners - 2016**

❑ Shabd Roop Satsangi – 2017

❑ D. Gurupriya - 2018



❑ **Topped All-India MAT Examination, 2017** – Deepak Bansal BBM III Yr., scored 99.9 percentile (800/800 marks), CAT – 99 percentile, IIMA



❑ Kanchan Aswani (UG Student) finalist paper at **Strategy Conference IIT Delhi** - 2018



❑ Ms. Rajni Kumari – M. Phil., **Topped in NET-JRF in HRM Specialisation, 2019**



5. Student Support and Progression

Placements - Industry

Year	Placed	Average salary (Rs. Lacs p.a.)
2013-14	25	3.40
2014-15	29	3.89
2015-16	48	4.30
2016-17	43	4.00
2017-18	34	4.50

- ❑ **Maximum Salary** – Rs. 6.5 – 7 Lacs p.a. (Recent ~ Rs. 10 Lacs p.a.)
- ❑ **PPO's** – 10-15% of total students
- ❑ PPO companies - *Msupply, Nielsen, Mawana Foods, Abott, Ultratech, GPA, Teafloor, ITC, VFS, SRF, HDFC, Coca-Cola, Mango Media, Atcon, Fork Media, Cashkaro, QuinStreet, AMO, CavinKare, MyMoneyMantra, Four Points, Dayal Logistics, Indiannica Learning, Premas Biotech, NBQP, Gupta Dinesh & Co.*
- ❑ **Off-campus efforts** – Through alumni support – 15-20% of total students

Co-op MBA Work-Term Placements



Work-Term Placements: AICTE Internshala



INTERNSHALA

Internship Day Progress Report of Dayalbagh Educational Institute



Your Internship Day ranking

All India Rank

Out of 2,700+ participating colleges across India

54

Zonal Rank

From all the participating colleges of North Zone

24

Your college statistics

Total Internship Selections

34

No. of students selected for internships through Internshala from April - June'19

Total Applicants

405

No. of students who have applied to at least one internship through Internshala from April - June'19

Total Registered Students

1127

Students of your college with an Internshala account

100 Years celebration



Cultural Programme



Entrepreneurship theme: Business Ideas Contest



Orientation to Yoga



Entrepreneurship Panel Discussion

100 years celebrations



Sports – Football matches



Raising consciousness with chakra energy



Raising consciousness with chakra energy



Alumni meet

Financial Assistance to the students – Ph.D.

Number of Research Scholars/ Post Graduate students getting financial assistance from the University/State/ Central Govt./ DEI

Research Scholars:12

Post Doctoral Scholars: 3

Research Associates: 3

Internship Support: 4

Financial Assistance to complete Six Sigma Green Belt Certification: 6

Earn while you learn programme: 7

Freeship proposed: 2

Teaching in B. Voc. Courses – All scholars

List of Scholars Getting Scholarship/Financial Assistance



S.No.	Name	Name of Scholarship
1	Dr. Sanjeev Singh	PDF (Post Doctoral Fellowship)
2	Dr. Falguni Pathak	PDF (Post Doctoral Fellowship)
3	Aarti Sharma	Vivekananda SGC (Single Girl Child Fellowship)
4	Agam Prasad	RGNF (Rajiv Gandhi National Fellowship Scheme)
5	Anuja Shukla	JRF (Junior Research Fellowship)
6	Dheeraj Agarwal	JRF (Junior Research Fellowship)
7	Ebha Garg	Vivekananda SGC (Single Girl Child Fellowship)
8	Ishika Agarwal	JRF (Junior Research Fellowship)
9	Kanika	JRF (Junior Research Fellowship)
10	Kapil Harit	RGNF (Rajiv Gandhi National Fellowship Scheme)
11	Monika Agarwal	ICSSR (Indian Council for Social Sciences Research)
12	Neelni Goswami	JRF (Junior Research Fellowship)
13	Poonam Mishra	JRF (Junior Research Fellowship)
14	Shipra Agarwal	JRF (Junior Research Fellowship)
15	Sukhmeet Kaur	JRF (Junior Research Fellowship)
16	Tanvi Singhal	JRF (Junior Research Fellowship)
17	Tej Singh	RGNF (Rajiv Gandhi National Fellowship Scheme)
18	Priyank Kulshreshtha	JRF (Junior Research Fellowship)
19	Sachin Prakash	JRF (Junior Research Fellowship)
20	Yogita Satsangi	ICSSR PDF (Post Doctoral Fellowship)

Ph.D. Placement Data (2013-18)



S.No	Name	Organization
1	Poonam Mishra	IIM, Indore (Academic Associate)
2.	Neelini Goswami	IIM, Indore (Academic Associate)
3.	Sonali Srivastava	IIM, Ahmedabad (Academic Associate)
4.	Kapil Harit	Delhi University (Asstt. Prof.)
5	Shipra Agarwal	Delhi University (Asstt. Prof.)
6	Tej Singh	Greater Noida Institute of Management, Noida
7	Shweta Chaudhary	Dr. BR Ambedkar University, Agra
8	Anirudh Vijay	G.L.A. Institute, Mathura
9.	Preeti Nigam	EFEX Marketing Consultant, Canada
10.	Umang Srivastava	Boston Consulting Group, Gurgaon
11.	Anuja Shukla	Global Inst. Of Management, Noida
12.	Priyanka Singh	G.L.A. Institute, Mathura



Alumni Achievements - Corporate

S. No.	Name	Organization	Designation
1	PRASHANT MEHRA	SRF Film Pkg. Business	PRESIDENT & CEO
2	AKASH MATHUR	HUEWAI Comm.	COO
3	MANMOHAN RUPAL PAUL	Varun Beverages	COO
4	AGAM SAXENA	MOL Information Processing Services (India) Pvt. Ltd	Center Head, Mumbai
5	ASHEESH GAUR	Hero Motors	GM
6	ASHU NIGAM	ICICI Lombard	Regional Head
7	DEV KUMAR	Maruti Suzuki	AGM-HR
8	MUNISH SINHA	Reliance	Chief Manager
9	SAMRATH BANSAL	SRF Film Pkg. Business	Asstt. Vice President
10	DEVASHISH DAS GUPTA	IIM-Lucknow	Associate Prof. (Mkt.)
11	MAHESH NARAIN	Bharat Petro Resources Limited	Vice President (Assets)
12	V. HANS PRAKASH	IL&FS	Head, Business Development
13	ASHISH SETHIA	Accenture	V.P. Mktg. & Comm.

Alumni Achievements - International

S. No.	Name	Organization	Designation
1	PRASHANT SINGH	Neilsen Holdings PLC, UK	Head of E-Commerce & Growth Markets
2	SANJEEV K. DAGAR	Dinlas Pharma EPZ Limited, Nairobi, Kenya	Executive Project Manager and Chief Procurement Officer
3	JYOTI NAGPAL	Hasbro Canada Corporation, Canada	Planning Manager
4	VISHAL RASTOGI	KCTEX INTERNATIONAL LTD, HQ: Singapore	Country Manager, China
5	MADHULIKA PAUL	California Intercontinental University	Pursuing Ph.D. in Global Business and Leadership
6	SMRITI CAPRIHAN	Open Text, Waterloo, Ontario, Canada	Talent Acquisition Advisor
7	SANJEEV SARAF	GES Canada	Director, Canada
8	SUMATI SINGH	NIELSEN	Director
9	PREETIKA GHAI	Rich Products Corporation: USA	Director of Supply Chain Planning, Canada

Startups and Entrepreneurship

- ❑ **Reena Ahuja – Partner Director, Smarthead Consulting, Delhi**
- ❑ **Radhika Markan – Managing Director, H&K Rolling Mills, Mumbai**
- ❑ **Shabd Mishra – e-learning company, Agra**
- ❑ **Abhishek Modi – Plastic molding, Agra**
- ❑ **Tanya Nayyar – Health and wellness, Agra**
- ❑ **Shefali Satsangee – Fundsvedaa.com, Agra**
- ❑ **Alok Goyale - Rockfosters Limited, UK, Processing and Manufacturing Limestone, Granite and Slate**
- ❑ **Nitin Awasthi – Founder, Client Alley - Private Wealth Management, Dehradun**
- ❑ **Rishi Kumar Banshiwal – Co-Founder & Director, Reaching Sky Foundation, New Delhi**
- ❑ **Ram Kishore Singh – Owner - Khyati Modular Kitchen, Noida**

Awards and Recognitions

Alumni Achievements :



Radhika Markan, Managing Director, H&K Rolling

**‘Outstanding Woman Achiever in Leadership Role’ – ICWES 2017
(17th International Conference of Women Engineers and Scientists)
(1995 MBA Batch, DEI)**

Awards and Recognitions



Roohani Nayar, Associate Media Director, Pattison Horsewell Durden:

- Best Digital Media Manager (2017) – CMO Asia's National Award for Excellence in Digital Marketing & Social Media
- 'Rising Star of the Year' - Exchange 4 Media's Media Ace Award
- Young Marketing Manager Award (2016) – CMO Asia, Youth Marketing Forum
- India's Top Digital Planner's Award (2016) – Business World & Digital Marketing Asia


(2010 BBA Batch, DEI)

Awards and Recognitions

Overview

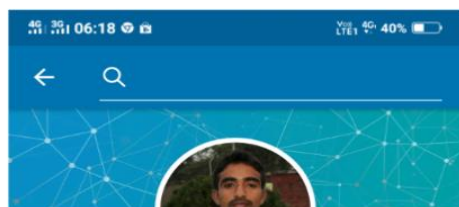
Leadership Team



 Mr. Arun Bharat Ram Chairman	 Mr. Ashish Bharat Ram Managing Director	 Mr. Kartik Bharat Ram Dy Managing Director
 Mr. Rajdeep Anand President (CTG)	 Mr. Sushil Kapoor President & CEO (TTB)	 Mr. Rajendra Prasad President & CFO
 Mr. Prashant Yadav President & CEO (FCB & EP)	 Mr. Prashant Mehra President & CEO (PFB)	 Mr. Anurag Jain President & CEO (SCB)
 Mr. Sanjay Chatrath President & CEO (TCF)	 Mr. Ajay Chowdhury President & CHRO	

**Mr. Prashant Mehra, President and CEO, SRF PFB Business
(1995 MBA Batch, DEI)**

Awards and Recognitions



SANTOSH KUMAR • 1st

Retail Data Acquisition Auditor
(RMS-Global Input Operations) at
Nielsen

Nielsen • Dayalbagh Educational Institute, A...
New Delhi, Delhi, India • 500+ &

MESSAGE

MORE...

Experienced Business Development Executive
with a demonstrated history of working in the
retail industry. Skilled in Microsoft Excel...



See all connections

Education



**Dayalbagh Educational Institute,
Agra**

Master of Business
Administration - MBA, Business
Management, Marketing, Marketing
Research and operations Management
2016 - 2018



**Dayalbagh Educational Institute,
Agra**

Bachelor of Business Management-
(BBM Hons.), Business Administration
and Management, General
2013 - 2016



**Dayalbagh Educational Institute,
Agra**

Modern office management and
secretarial practice
2012 - 2013

Volunteering



Student Volunteer

National Service Scheme
Jul 2013 - May 2015 / Social services



**Students volunteer- Free Medical
camp organise By Dayalbagh
Educational institute Agra**

National Service Scheme
Jul 2011 - May 2012 / Social services



Entrepreneurship Team Volunteer

Department of management
Dayalbagh Educational institute Agra
Jun 2016 - May 2018 / Economic
empowerment

Licenses & Certifications



Predictive Analytics

Indian Institute of Management
Bangalore
Issued Mar 2018 • No Expiration Date



Supply Chain Analytics

Indian Institute of Technology, Roorkee
Issued Feb 2018 • No Expiration Date



कंप्यूटर अवधारणाओं पर पाठ्यक्रम

NATIONAL INSTITUTE OF ELECTRON-
ICS & INFORMATION TECHNOLOGY
(NIELIT)
Issued Jan 2015 • No Expiration Date

Experience



**Data Acquisition Auditor (RMS-
Global Input Operations)**

Nielsen
Dec 2018 - Present • 8 mos



Business Development Executive

bigbasket.com
Nov 2018 - Dec 2018 • 2 mos



Intern

Nielsen
Jun 2017 - Nov 2017 • 6 mos



Intern

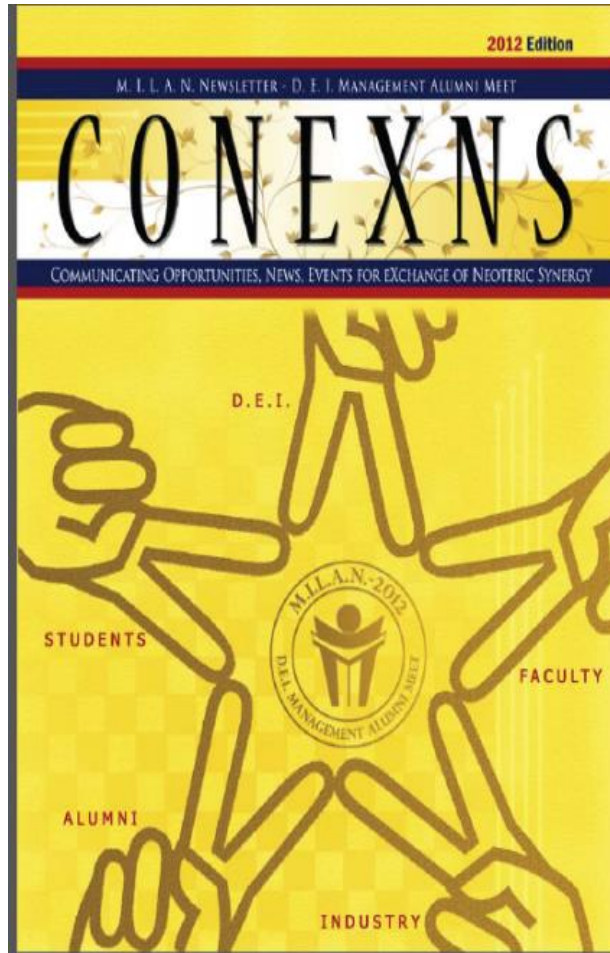
Kansal Group of Industries
May 2015 - Jun 2015 • 2 mos



Intern

Maruti Suzuki India Limited
Jan 2014 - May 2014 • 5 mos

Alumni / Student Newsletter – CONEXNS



6. Governance, Leadership & Management



Departmental Committees

- *Class Committees*
- *Proctors*
- *Programme Co-ordinators*
- *Time-Table Committee*
- *UG and PG Moderation Committees*
- *Board of Studies*
- *Institute Level – Academic Council, Governing Body, AAAC, IQAC, Advisory Committee on Education (ACE)*

Coordinators / Members of Institute and Faculty Committees – *Planning Board, Alumni Relations, Entrepreneurship and Sustainability Research, Jugaad Day, Research Day, Students' Welfare*

7. Institutional Values and Best Practices

- **Vision of the department aligned with the Institute's** – provide high quality education at affordable cost to as many students as possible, even those without means
- **Academic internships** in partnership with Industry – Co-operative Management Education Programme since 2012
- Ethos of **active community service** in conjunction with academics for 'spiritual value innovation'
- Free Business Advisory clinic – extension of exemplar consultancy model –alignment of **spirit of service with business sustainability** – run by students and faculty
- On roll mentors and facilitators for **distance programmes**

7. Institutional Values and Best Practices

- **Inter-disciplinary courses** – aligned with National Missions and DEI Vision 2031
 - MBA (Agriculture) with Dept of Botany – Grow More Food Campaign
 - P.G. Dip. in Urban Planning & Mgmt. – Alignment with Smart City Programme, National Planning
 - BBA/B.Tech. in Footwear technology for leather industry – Supporting local industry
 - B. Voc. in Banking and Finance – Skill India
 - Planned programs for 2019 – BBA Logistics, Retail – Sector Skill Councils, P.G. Dip. In Sigma Six Q-Vs, MBA – Waste Management & Social Entrepreneurship
- **Modular Format** – continuous evaluation/focused approach
- Case study method to provide **experiential environment** in the classroom

8. Vision – 2031 **Progress made so far.....**



Important Milestones achieved

- ❖ ***New programmes***
- ❖ ***Student intake increased***
- ❖ ***Socio-environmental projects***
- ❖ ***M.O.U.'s***
- ❖ ***e-content generation***
- ❖ ***Business Advisory Clinic***
- ❖ ***Executive MBA on opportunity-specific basis***

8. Future Plan of Action: **Vision – 2031**



Important Milestones to be achieved

*Establish Centers for Excellence in
Logistics/Retail Management,
Entrepreneurship*

*Start publishing
research journal
(Print and e-Version)*

*Extensive Social -
Industrial Consultancy*

*Start Exchange
program with foreign
M.O.U. Universities*

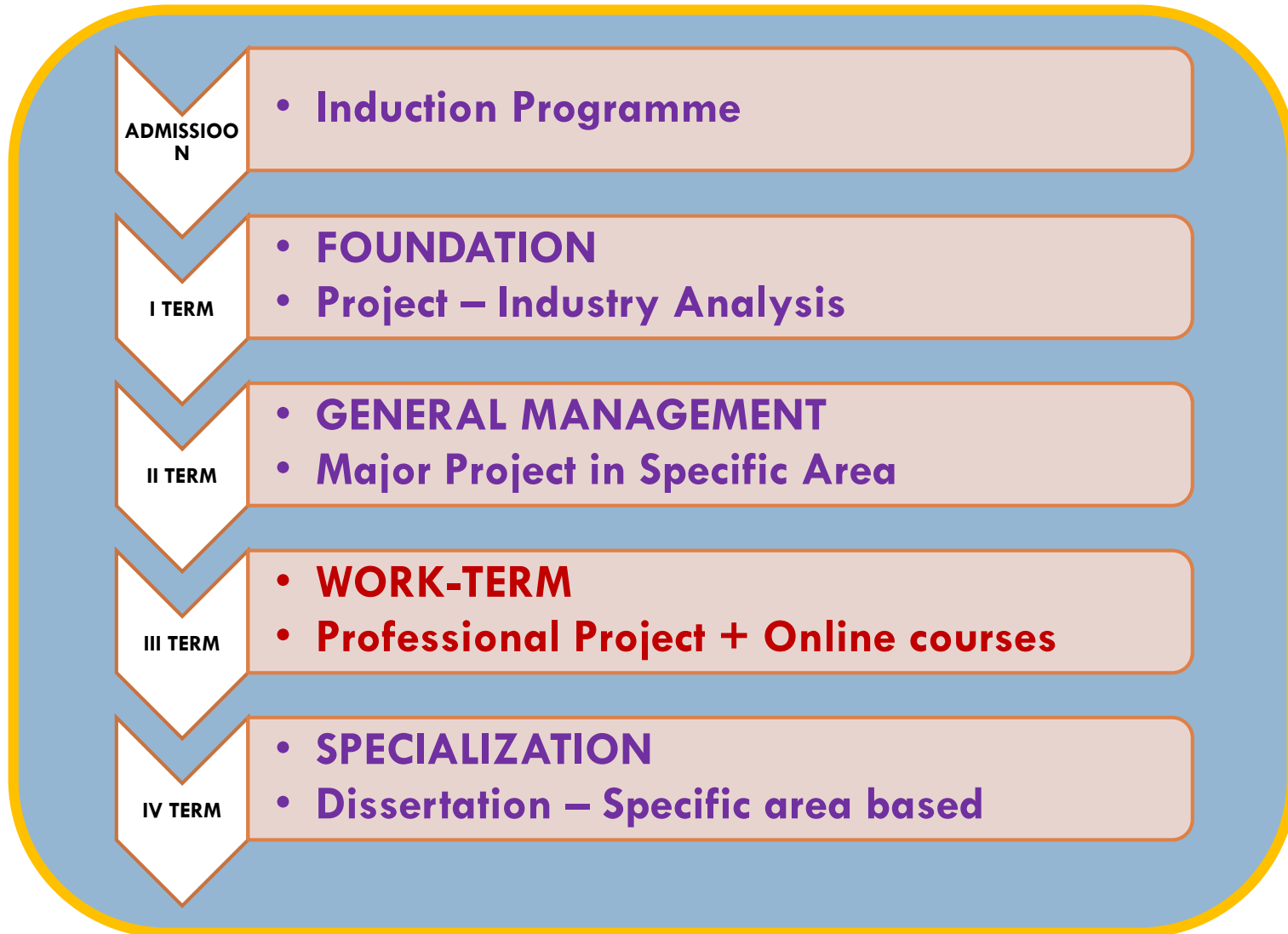
*Create Unique Global
Identity in Value-
Based Management
Education & Research*

THANK YOU

APPENDIX

1. Curricular Aspects

STRUCTURE OF THE CO-OP & MODULAR M.B.A. PROGRAM

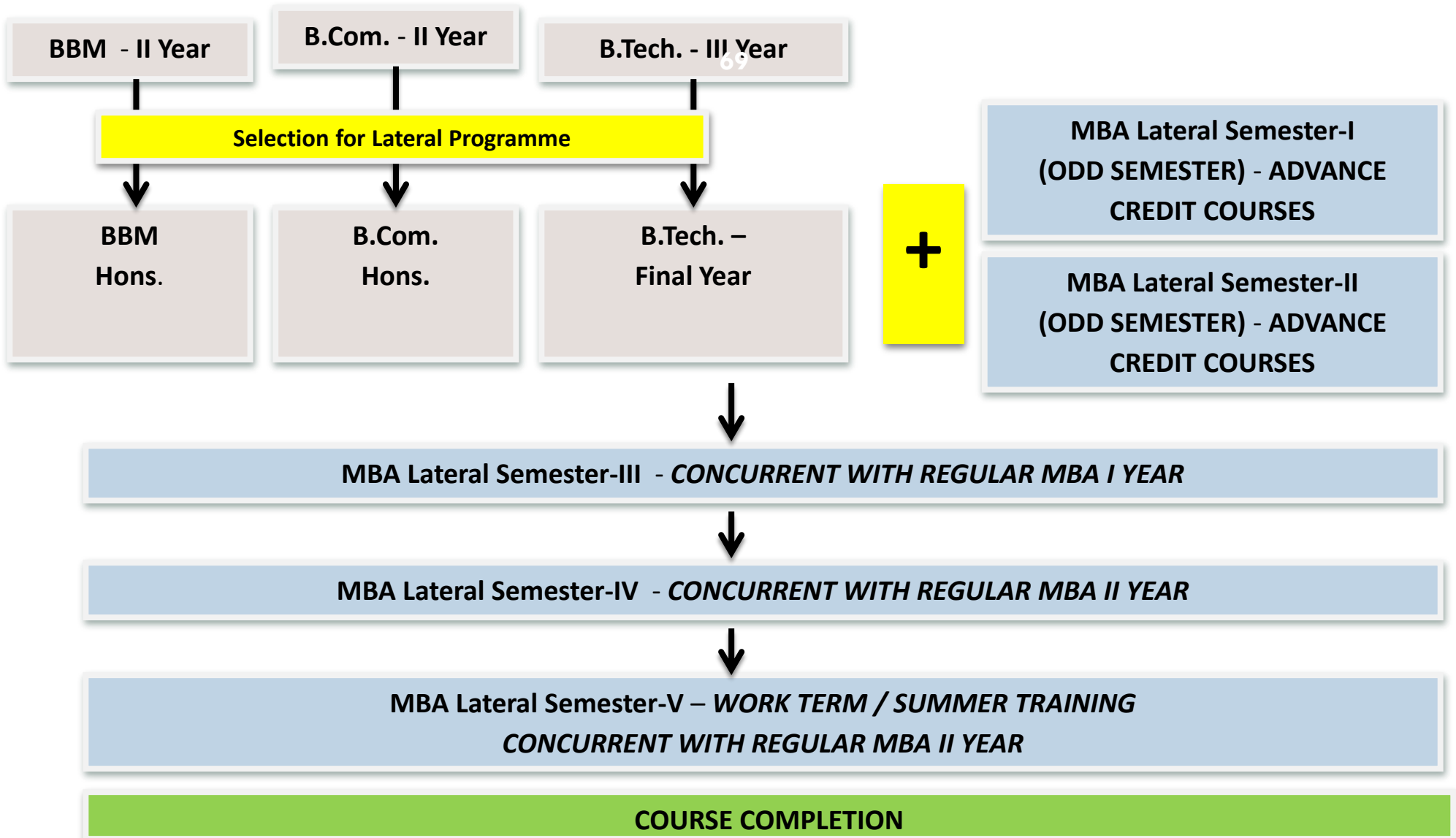


Structure of the BBA Program



COURSE TYPE	COURSES 68	NO. OF COURSES	CREDITS
Institute Core	<i>Cultural Education; Scientific Methodology, General Knowledge and Current Affairs (I-IV); Agricultural Operations; Social Service; Rural Development, Games & Sports; Co-Curricular Activities; Comparative Study of Religion</i>	11	17
Industrial Training	<i>Practical Training I – II</i>	2	4
Seminars	<i>Seminar & Group Discussion I - V</i>	5	10
Project	<i>Major Project</i>	1	8
Communication	<i>Business Communication I – IV</i>	4	12
Mathematics	<i>Basic Mathematics; Business Mathematics</i>	2	6
Work Experience	<i>Computers & Operating Systems; Office Management Software; Computer Programming; Database Management Systems; The Internet & E-Commerce; Management Information System</i>	6	12
General Management	<i>Business Organisation; Management Thoughts & Philosophy; Principles of Management; Rural Management; Research Methodology; Business Environment; International Business Mgmt.; Modern Banking Systems</i>	8	28
Functional Area: Accounting & Finance	<i>Financial Accounting; Cost Analysis & Control; Management Accounting; Introduction to Financial Management</i>	4	12
Functional Area: Operations	<i>Quant. Techniques for Decision Making I-II; Operations Research; Operations Management</i>	4	15
Functional Area: Economics & Law	<i>Economic Analysis; Business Law; Macro Economic Analysis; Industrial Law</i>	4	13
Functional Area: Marketing & HRM	<i>Principles of Marketing I-II; Human Resource Management; Organisational Behaviour</i>	4	13
	Total	55	150

Structure of M.B.A. Lateral Program



1. Curricular Aspects

PROGRAMMES OFFERED

- ☐ BBA
- ☐ B. Voc.
- ☐ MBA [Marketing, Finance, HR, Operations, IT & Agriculture]
- ☐ M. Phil.
- ☐ Ph.D.
- ☐ MBA [Through Lateral Entry] :
 - *UG Lateral Entry (BBA, B.Com and B.Tech.)*
 - *PG lateral Entry (Arts, Social Sciences, Science and Urban Planning)**
- ☐ MBA (Specialisation: Agriculture Management)*
- ☐ Post Graduate Diploma in Urban Planning & Management*

* *Courses newly introduced courses during 2013-18*

3. Research, Innovations and Extension

	Faculty Recognition and Awards	Year
1	Best Paper Award , TRA2014 Transport Research Arena 2014, 14-17 April 2014 Paris La Défense (France) [Special Programme Committee Award] (2014)	2014
2	A research paper entitled “Reflection of E-HRM in the Effectiveness of HR Functions: A Select Study of Information Technology (IT) Industry of India” was recognized as a BEST PAPER in an International Conference on Business Research and Management Practices in Global Environment on April 2-3, 2015 at Alliant School of Management, Alliant International University, San Diego, CA, USA.	2015
3	Ranked in Top 10% of Authors by Social Science Research Network (SSRN) , Elsevier Inc., USA (2017)	2017
4	Conferred Best Paper Award presented on the topic ‘What Affects Entrepreneurial Intentions of Young Women in India?: Current Status and the Way Forward’ during the Stand-up India International Conference on ‘Entrepreneurship and Women Empowerment’ organized by The National Institute for Entrepreneurship and Small Business Development (NIESBUD), Ministry of Skill Development and Entrepreneurship, Govt. of India on 18-19 November 2016.	2016
5	Best Paper Award : At the 3rd Annual Commerce Convention 2014: Leveraging Business: Discovering New Horizons, Department of Commerce, Delhi School of Economics, University of Delhi. (April 12 – 13, 2014). Paper titled ‘Reflections on Corporate Social Responsibility and the Road Ahead’	2014

HIGHLIGHTS



Recognition	Period
Visiting Researcher, IIM Udaipur	June 2015, 2016
Visiting Research Faculty at SCMC, IIM Bangalore	June, 2017
Stand-up India International Conference on 'Entrepreneurship and Women Empowerment' organized by The National Institute for Entrepreneurship and Small Business Development (NIESBUD) , Ministry of Skill Development and Entrepreneurship, Govt. of India	November, 2016
Best Paper Award: Global Trends in Business & Sustainability Research, IIT Roorkee	December, 2016
Best Paper Award: 39 th All India Accounting Conference & International Seminar on Accounting Education and Research, Bangalore University	December, 2016

Visits Abroad **for Initiating Collaborative Research**



Visit	Year
University of Alberta (Edmonton), University of Waterloo, University of Toronto with other members of the Entrepreneurship and Virtual Incubation Cell, DEI	2014
<i>Invited Talk, Development and Risk Mitigation Strategies for MSMEs, Ontario Centres of Excellence, Canada</i>	2014
Invited lecture on the topic “Techniques for Counseling and Enhancing Risk Consciousness of MSMEs in India using case study approach” at University of Kiel, Kiel, Germany	2015
Invited lecture on the topic, “Techniques for Enhancing Risk Consciousness of MSMEs in India using Experiential approach” at Carleton University, Ottawa, Canada	2016

HIGHLIGHTS



Recognition	Year
Best Paper Award: International Conference on Business Research and Management Practices in Global Environment, at Alliant School of Management, Alliant International University, San Diego, CA, USA.	April, 2015
Best Paper Award: TRA2014 Transport Research Arena, Paris La Défense (France)	April, 2014
Best Paper Award: 3rd Annual Commerce Convention: Leveraging Business: Discovering New Horizons, Department of Commerce, Delhi School of Economics , University of Delhi	April, 2014

Members of Boards of Journals



Engagement	Journal	Period
Engagement on Editorial Boards of Journals		
Editorial Board	Journal of Advances in Management Research (Emerald), Emerging Economies Cases Journal (Sage)	2013, 2018
Editorial Board	Amity Journal of Management Research	2014-17
Editorial Board	Amity Journal of Management Research	2018, 2016
Editorial Board	Amity Journal of Business Research	2015
Editorial Board	Greener Journal of Business and Management Studies	2013
Membership of Review Boards of Journals		
Member, Review Board	International Journal of Emerging Markets	2014-16
Member, Review Board	HIMCS Journal	2016-17

Engagement as Reviewers



Journals

- Journal of Entrepreneurship in Emerging Economies, Emerald; EJOR – Elsevier, JAMR – Emerald, Patents on CS – Bentham; Discrete Dynamics – Hindawi; IJPR - Elsevier (2013-18)
- **Scientific Reports, Nature Publishing** Journal (2016)
- Journal of Leisure Research, Taylor and Francis (2018)
- Journal of Small Business Management, Wiley (2018)
- Journal of Innovation for Inclusive Development (2018)
- International Journal of Agricultural Resources, Governance and Ecology (2017)
- Business Ethics Quarterly (2015)
- Global Scholars Journals of Management Sciences (2014)
- Issues in Business Management and Economics (2013)
- Academy of Management, **International Journal of Logistics Management**, WASET

Experts in External bodies



Engagement	Institution	Period
External Expert Member	IIM Calcutta, IIM Bangalore, IIT Delhi	2013-17
External Member, Academic Council	Mohanlal Sukhadia University, Udaipur, Rajasthan	2015-2018
Member, Expert	NAAC, Bangalore	2015
Member, Expert	Bihar Public Service Commission, Patna	2014, 2015
Invited Expert	Indo-German Workshop By PHD Chamber of Commerce	2015
Member, Expert [Standing Committee on New Institutions and Increase in Intake in AICTE approved institutions]	AICTE	2016, 2017
Member, Expert [Committee for Approval of New institutions]	AICTE	2016, 2017
Member, Expert [Committee on New Institutions and Increase in Intake]	Mahamaya Technical University, Lucknow	2017
Expert Referee [Accreditation of new BBM courses]	Dr. B. R. Ambedkar University	2013

Experts in External bodies



Engagement	Institution	Period
Expert, Selection Committee	Matasundari School of Bioscience and Biotechnology, Shastripuram, Agra	2013
Panel of Inspectors [Recognition of B Com Course]	Dr. M.P.S. Group, College of Business Studies, Agra	2013
Panel of Inspectors [Recognition of BBA Course]	Narayani Devi Maha Vidhyalaya, Hathras , U.P	2013
Subject Expert [selection committee to appoint Lecturers at Dr. MPS Group, College of Business Studies, Sikandra, Agra]	Dr. B.R. Ambedkar University, Agra	2013
Subject Expert [selection committee to appoint Lecturers at Baikunthi Devi Kanya Mahavidyalaya, Agra]	Dr. B.R. Ambedkar University, Agra	2013

3. Research, Innovation and Extension

Conferences/Seminars/Workshops Organized

S.No.	Workshop/Seminars
1	Six Sigma Green Belt Certification by MSME & PPDC , Agra, 2018
2	NGT Workshop on Better Worldliness, DEI, 2018
3	Workshop on Hospitality Industry Orientation, by Mr. Amit Pachauri, Head, HR of ITC Mughal Hotels, 2018
4	Workshop on Job Evaluation by Mr. A.V.S. Raju, Formerly with SRF , 2018
5	Workshop on Team Building and Communication, Dr. Purnima Bhatnagar, 2018
6	Regional Investor Awareness Seminar, SEBI , 2017
7	Seminar on Gender Sensitivity Program by Dr. Anjali Nigam, Consultant, 2017
8	Guest Lecture on Marketing Issues in India by Professor Madhav N Segal, Professor in Southern Illinois University , Illinois, 2017
9	Seminar on Econometrics by Prof. Karmeshu, JNU , 2017
10	Curriculum Development Workshop in Urban Planning and Management, 2016
11	NGT Workshop on Entrepreneurial Education, 2016
12	Workshop on Systems Techniques to Analyze Traffic Mgmt. Problems, 2016

3. Research, Innovation and Extension

Conferences/Seminars/Workshops Organized

S.No.	Workshop/Seminars
13	Seminar: 'India's projection of its soft power in the era of globalisation' - Prof. Anita Sharma, Department of East Asian Studies, Univ. of Delhi and Prof. Pami Dua, Director, Delhi School of Economics , Univ. of Delhi, 2016
14	Panel Discussion - Waste Management Systems (Challenges and Solutions) - Nagar Nigam, Jal Board, Independent Experts from SPHEEHA & Dayalbagh and Professors from DEI, 2016
15	Workshop on Raising consciousness with chakra energy, Dr. Ashima Srivastava, 2016
16	VALEDU- Value Based Education System, 2015
17	TSC- 2013: The Twentieth Conference on Toward a Science of Consciousness
18	PRIDM – Practice & Research in Disaster Management, 2013

Achievements /Awards : Students



Achievements /Awards – Students: 24

S. No.	Details
1	2017, Rishi Bansibal awarded Messenger of Peace by HWPL, South Korea .
2	2016, Rishi Bansibal, awarded Youth Champion by iVolunteer Awards, India
3	2016, Ms. Manika Sareen, BBA 1 st year, was 2nd runner up in National Youth Parliament
4	2016, Mr. Saurabh Srivastava received Certificate for Completion for running a distance of 3 Km in ' Run To Give 2015 ' by ITC MUGHAL, Agra.
5	2016, Mr. Rajat Malonia, MBA, secured 13 th Rank in NCAT (National Creative Aptitude Test, organized by IIT Delhi)
6	2016, Mr. Deepak Bansal, BBA 3 rd year, cleared CAT with 99.25 percentile and received admission offers from all IIMs, joined IIM, Ahmadabad
7	2016, Mr. Deepak Bansal, BBA 3 rd year, cleared MAT with a score of 800/800
8	2016, Ms. Monica Jaiswal, BBA 3 rd year, cleared CAT and received admission offers from IIM Ranchi and IIM Udaipur
9	2016 Arti Swarup, Vedika Saxena received best paper award in Paritantra

Achievements /Awards : Scholars

Scholars: 10

S. No.	Details
1	2016, Best paper presentation award, in an International Conference on research paper titled “Integrating System Dynamics Approach for Reinventing Life Insurance Industry in India”, organized by Academic science and Conference at IIC, New Delhi.
2	2016, “Best paper presentation award”, in an International Conference on “Risk Management in Insurance and Banking Industry: Issues, Opportunities and Challenges” research paper titled “Holistic Rural Development through Insurance”, organized by ASIBAS, AMITY University, Noida
3	2015, Best speaker trophy in a symposium on Professionals’ Role in Nation Building, organized by Acutimulti at FICCI Auditorium – New Delhi
4	2015, received the Prof. K P Jain award at HIMCS, Farah (Mathura) in the Doctoral Colloquium

Waste to Wealth / Jugaad Day – January 12, 2019



Six Sigma Green Belt Training – January, 2019



Co-op MBA Work-Term Placements – Representative Data (2013-18)



S. No.	Student Name	Organization Name	Area
1	Dhruvikaa Rajan	Karvy Insights	Marketing
2	Sumir Ummatt	Nielsen	Marketing
3	Swarnika Mehar	SRF	Marketing
4	Chetan Suri	Ernst & Young	Finance
5	Priyank Kulshreshtha	Reserve Bank of India	Finance
6	Rajat Kumar Malonia	BHEL	Finance
7	Sandesh Agarwal	ITC Mughal	Finance
8	Aakash Saxena	TechM	Marketing
9	Tanya Mehra	HCL Tech	Marketing
10	Vertika Srivastava	Fresenius-Kabi	Finance
11	Ravika Sinha	Borges	Finance
12	Shruti Bansal	TATA Motors	Marketing
13	Yukti Markan	Genpact	Human Resource
14	Kavya Sarin	HCL	Human Resource
15	Ritika Narang	Ernst & Young	Finance